

## Installment Loan Rates

Effective October 18, 2017

### Automobile/Motorcycle

Credit Score	710 & Higher		641 - 709		640 & Lower	
	Rate	APR *	Rate	APR *	Rate	APR *
New (Max. 72 mos.)	2.70%	2.91%	4.25%	4.46%	10.00%	10.22%
2017 (Max. 60 mos.)	2.90%	3.15%	4.85%	5.10%	10.25%	10.51%
2016 - 2014 (Max. 60 mos.)	3.55%	3.80%	5.30%	5.55%	11.00%	11.27%
2013 - 2012 (Max. 48 mos.)	4.20%	4.50%	6.75%	7.06%	11.25%	11.57%
2011 - 2009 (Max. 42 mos.)	4.75%	5.10%	8.00%	8.36%	12.00%	12.37%
2008 & Older (Max. 36 mos.)	6.00%	6.41%	9.05%	9.46%	12.50%	12.92%

### Campers, RV, Boats

New - 48 Mos.	4.50%	4.81%	7.00%	7.32%
New - 60 Mos.	5.35%	5.61%	7.40%	7.66%
New - 72 Mos.	5.90%	6.12%	8.00%	8.22%
Used (Max. 60 mos.)	7.50%	7.76%	9.00%	9.26%

Subject to application and credit approval. Your rate may be different depending on your credit score. APR based on \$20,000 financed at the maximum term, including a \$125 processing fee. Other rates, terms, payments and loan amounts are available by contacting any loan officer. Loan Payment Example: New car loan for \$20,000 for term of 72 months at 2.70% (2.911% APR), monthly payments would be \$303.52.

\* APR means Annual Percentage Rate

### Farm/Business Loans

Preferred Prime \*\* + 1.25%

\*\* Prime is Wall Street Journal Prime

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### Farm Machinery Purchases

5.25%

Maximum term - 5 Yrs.  
Amortized up to 8 Yrs.

Considerations: Current paperwork (i.e. tax returns, credit report, application), credit score & established customer